

Austin-Bergstrom International Airport Invites Applications for Airport Chief Development Officer



Austin-Bergstrom
International Airport

Best Place to Live in the U.S. for the
3rd Year in a Row

U.S. News & World Report – 4/08/2019

No. 2 Hottest Startup Cities in America

Inc. – 8/14/2019

Best Place to Buy a House Among 64 Cities
with 300,000+ Population

WalletHub – 8/27/2019

LIVE MUSIC CAPITAL OF THE WORLD



The Capital of Texas, “Live Music Capital of the World”, and a growing film center, Austin has worldwide attention as a hub for its festivals and health, education, business, and sustainability sectors. Austin’s population has doubled in size every 20 years since 1900 and projects record-breaking growth into the next decade and beyond.

Austin is an incredible place to live, work, play, and invest. The U.S. Census Bureau ranked Austin as the 11th largest city in the country and it has been listed in 50+ local and national “Best” lists for business, cost of living, entertainment, and quality of life since 2011.



BRAGGING
RIGHTS
ECONOMY

AUSTIN

One of the Top Fintech Locations of the Future,
1st place for Innovation & Attractiveness

fDi Intelligence - 8/15/2019

No. 11 Best Places to Find a Job

WalletHub - 2018

No. 6 in the Top 10 Market Report

PwC & the Urban Land Institute – 2019

Austin Metropolitan Area Added 24,400 New
Jobs between July 2018 – 2019

Texas Workforce Commission & U.S. Bureau of Labor Statistics



Located at the edge of the Texas Hill Country, a rolling terrain of limestone bluffs, springs, rivers, and lakes - Austin's climate is ideal for year-round jogging, cycling and hiking on the City's many trails or swimming at Barton Springs or one of the area's many other swimming holes. There are a number of excellent golf courses, as well as rowing, kayaking, canoeing, paddle boarding, camping, rock climbing, disk golf, mountain biking, fishing and more.

Austin has something for everyone.

Runner-up for best U.S. Airport 2019
-Wall Street Journal

9.6% Passenger Increase 2018-2019

17.3 Million Passengers in 2019

\$7.6 Billion Economic Impact to the
Central Texas Region

29,000 sq. ft. of Retail & Concession
Space Added in 2019

Austin-Bergstrom International Airport (AUS[®]), is the airport of choice for Central Texas, flying to over 63 destinations with 17 carriers. Currently experiencing an almost 10% annual growth in PAX, it is the 2nd fastest growing airport in the U.S. AUS[®] is owned and operated by the City of Austin, through its Department of Aviation.



2019 Airport Fun Facts - Keeping It Local

- 35.9 tons of finger-licking brisket sold.
- 1,603,602 tacos sold.
- 1,327 live music performances in 2019.
- 489 kegs of Real Ale Axis IPA, and 3,000 bottles of Austin's Tito's vodka were consumed at AUS.
- 12,101 guitar picks sold in 2019.



CAREER OPPORTUNITY

Airport Chief Development Officer

Austin-Bergstrom International Airport is proud to offer an exciting and unique opportunity for a team member who is motivated to shape the future of AUS. The AUS team is passionate about what our airport has to offer to the Central Texas region and is seeking a professional who will share this passion. A great work environment makes this an ideal opportunity for a highly-motivated and results-oriented individual who would like to join AUS in working hard toward our strategic vision.

The Austin City Council adopted six Strategic Outcomes and Indicators in 2018 as part of its Strategic Direction 2023 to improve quality of life and civic participation in the Austin community over the next three to five years. The Airport Chief Development Officer reports to the AUS Chief Executive Officer who reports to an Assistant City Manager, who oversees the Mobility Strategic Outcome. The Airport Chief Development Officer will be responsible for supporting department programs and initiatives as it relates to the Strategic Outcomes. For more information, visit [Austin Strategic Direction 2023](#).

This position operates with a high level of autonomy, and is responsible for providing leadership and strategic direction for the development, planning and engineering, capital improvement, environmental, and sustainability functions of AUS. Direct the implementation of the Airport's Capital Development Program (CDP) and Master Plan.

Essential Duties:

- Serves as the primary executive manager and negotiator between AUS and the architectural, engineering, environmental, legal and contracting community.
- Leads partnership activities with a wide range of stakeholders and ensures appropriate level of engagement with AUS divisions, AUS business partners, regulatory agencies, and City of Austin departments through the life cycle of capital projects.
- Works closely with the FAA in capturing federal Airport Improvement Program funding and compliance with that grant program.
- Oversees the development and maintenance of the Airport Layout Plan (ALP) to ensure compliance with all federal regulations and policies.
- Manages the Airport Master Plan including processing updates as needed, and any work related to compliance with the National Environmental Protection Act (NEPA).
- Responsible for compliance with and management of environmental regulations, including the Airport's Storm Water Pollution and Prevention Plan, and working with AUS tenant co-permittees to ensure compliance with the plan.
- Ensures effective coordination and communication with Airport tenants, other City of Austin departments, neighborhood associations, the general public, media, consultants, public agencies, or private sector representatives.
- Represents AUS interests in policy, aviation, technical, and with governmental/regulatory agencies, boards, councils, commissions, and oversight bodies.

For a complete job description, [click here](#). AUS is a dynamic organization and the successful candidate must be willing to lead through a changing environment successfully. The candidate selected will be an individual who can support and lead the AUS strategic vision, mission, and outcomes.

Airport Chief Development Officer

Minimum Qualifications

Graduation with a Bachelor's degree from an accredited college or university in Public or Business Administration, Aviation Management, Finance, Engineering or in a field related to the job, plus at least eight (8) years of senior-level experience at airports, airlines or comparable organizations, including six (6) years of experience in a managerial or executive capacity. Master's degree may substitute for two (2) years of the required experience.

The Ideal Candidate

The ideal candidate shall think strategically and have experience in enhancing a service-oriented work environment while planning, organizing, directing, and evaluating the performance of assigned team members; establishing performance requirements and personal development targets, and providing coaching to enhance performance and continuous development of teams. Candidates should have a proven track record of building strong, collaborative relationships with stakeholders of all kinds, including residents, businesses, elected officials, and other professional staff. Candidates should also be comfortable working in a fast-paced environment and have the capacity to drive forward with high priority initiatives while managing daily workload. The next Chief Development Officer will need to be a confident decision maker with a track record of producing results, an effective and empathic communicator skilled at building relationships, and a collaborative partner with stakeholders.

Because of the extent of the upcoming capital projects program, it is desirable that candidates have experience in a leadership role in large-scale capital programs. Experience should include preparing requests for proposals, selection of design-builders, managing contracts, achieving performance metrics, and extensive stakeholder engagement in different project delivery models is highly desirable.

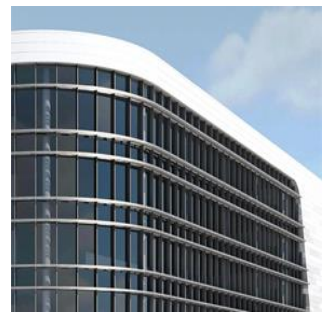
Salary and Compensation

The salary range for this position is \$225,000 to \$250,000 depending on qualifications. The benefits package includes medical, dental and vision coverage, life insurance, compensated leave, short-term disability, and retirement benefits. The City is a member of the Proportionate Retirement Program. Optional benefits include supplemental life insurance, a 457 deferred compensation plan, long-term disability plan, and a legal plan. Visit austintexas.gov/department/active-employee-benefits to learn more about the City's employee benefits. Reasonable relocation benefits will be provided to the successful candidate.

Application & Selection Procedure

To ensure consideration, candidates should apply by April 1st 2020. To apply, candidates must submit an application, a comprehensive resume, and cover letter online via the City of Austin jobs website . [Click here to be routed to the online application](#) . This position is open until filled.

For more information about this position, candidates may contact: Doron.silberstein@austintexas.gov



Information submitted for consideration may be made available to the public in compliance with the Texas Open Records Act.

The City of Austin is committed to compliance with the American with Disabilities Act. Reasonable modifications and equal access to communications will be provided upon request. For assistance, please contact 512-974-3210 or Relay Texas 7-1-1.

